

Monthly Indicators



October 2017

It has been several months since news cycles have touched upon housing in any sort of sensationalistic headline grab that was common during the boom-and-bust atmosphere of a decade ago. During that tumult, heady price increases gave way to a Great Recession and foreclosure crisis. Then we entered into a period of healing and eventual recovery that we are still enjoying. For residential real estate in 2017, fewer headlines have meant mostly good news.

New Listings decreased 8.4 percent for Single Family homes and 17.5 percent for Condominium homes. Pending Sales decreased 7.4 percent for Single Family homes but increased 8.7 percent for Condominium homes. Inventory decreased 10.8 percent for Single Family homes and 22.3 percent for Condominium homes.

Median Sales Price increased 5.5 percent to \$667,350 for Single Family homes and 12.9 percent to \$519,500 for Condominium homes. Days on Market increased 12.6 percent for Single Family homes but decreased 7.0 percent for Condominium homes. Months Supply of Inventory decreased 17.7 percent for Single Family homes and 30.6 percent for Condominium homes.

Although inventory levels are low in many markets, there has largely been enough listing and building activity, or at least conversation about future activity, to keep prices from skyrocketing toward another bubble. Low affordability has started to become a recent topic of conversation and is definitely worth watching. But with a healthy economy, level of demand and national unemployment rate, sellers are going to be hard-pressed to lower prices.

Quick Facts

+ 37.0%

Year-Over-Year Change in
Closed Sales
All Properties

+ 9.5%

Year-Over-Year Change in
Median Sales Price
All Properties

- 17.3%

Year-Over-Year Change in
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	10-2016	10-2017	% Change	YTD 2016	YTD 2017	% Change
New Listings		131	120	- 8.4%	1,281	1,397	+ 9.1%
Pending Sales		95	88	- 7.4%	911	1,008	+ 10.6%
Closed Sales		82	111	+ 35.4%	887	937	+ 5.6%
Days on Market Until Sale		151	170	+ 12.6%	159	147	- 7.5%
Median Sales Price		\$632,500	\$667,350	+ 5.5%	\$635,000	\$695,000	+ 9.4%
Average Sales Price		\$796,059	\$936,729	+ 17.7%	\$937,848	\$1,018,999	+ 8.7%
Percent of List Price Received		97.5%	96.8%	- 0.7%	96.5%	96.6%	+ 0.1%
Housing Affordability Index		64	59	- 7.8%	64	56	- 12.5%
Inventory of Homes for Sale		547	488	- 10.8%	—	—	—
Months Supply of Inventory		6.2	5.1	- 17.7%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condo properties only.



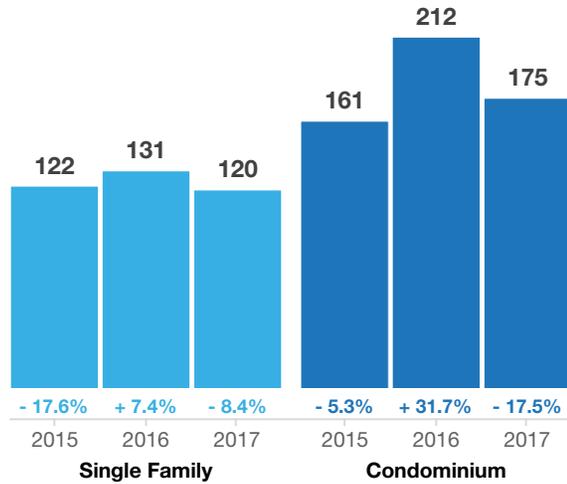
Key Metrics	Historical Sparkbars	10-2016	10-2017	% Change	YTD 2016	YTD 2017	% Change
New Listings		212	175	- 17.5%	1,717	1,639	- 4.5%
Pending Sales		127	138	+ 8.7%	1,126	1,288	+ 14.4%
Closed Sales		97	134	+ 38.1%	1,077	1,184	+ 9.9%
Days on Market Until Sale		157	146	- 7.0%	161	151	- 6.2%
Median Sales Price		\$460,000	\$519,500	+ 12.9%	\$420,000	\$450,000	+ 7.1%
Average Sales Price		\$680,081	\$770,432	+ 13.3%	\$637,567	\$687,923	+ 7.9%
Percent of List Price Received		96.3%	97.2%	+ 0.9%	96.2%	96.7%	+ 0.5%
Housing Affordability Index		89	75	- 15.7%	97	87	- 10.3%
Inventory of Homes for Sale		793	616	- 22.3%	—	—	—
Months Supply of Inventory		7.2	5.0	- 30.6%	—	—	—

New Listings

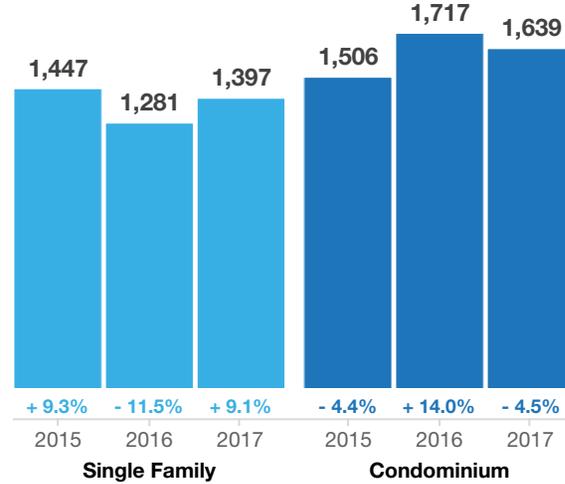
A count of the properties that have been newly listed on the market in a given month.



October

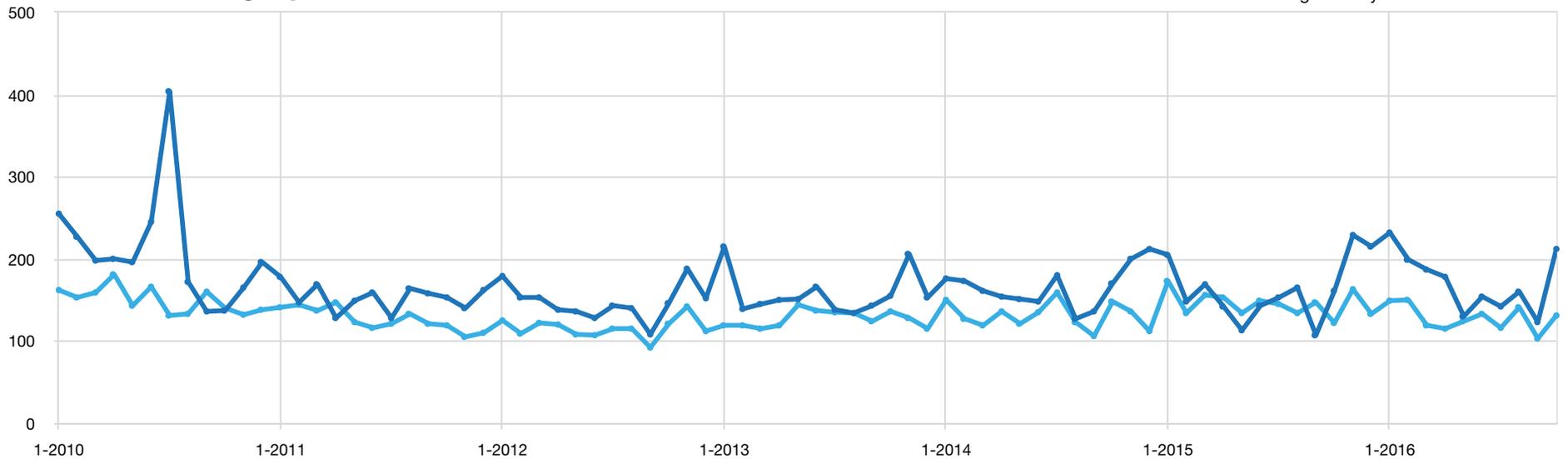


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2016	134	- 17.8%	292	+ 27.5%
Dec-2016	115	- 13.5%	184	- 14.4%
Jan-2017	157	+ 5.4%	172	- 25.9%
Feb-2017	132	- 12.0%	170	- 14.6%
Mar-2017	180	+ 51.3%	155	- 17.1%
Apr-2017	128	+ 11.3%	169	- 5.1%
May-2017	140	+ 12.9%	158	+ 21.5%
Jun-2017	157	+ 18.0%	186	+ 20.8%
Jul-2017	125	+ 7.8%	145	+ 2.1%
Aug-2017	139	- 1.4%	168	+ 5.0%
Sep-2017	119	+ 15.5%	141	+ 14.6%
Oct-2017	120	- 8.4%	175	- 17.5%
12-Month Avg	137	+ 4.6%	176	- 2.2%

Historical New Listings by Month

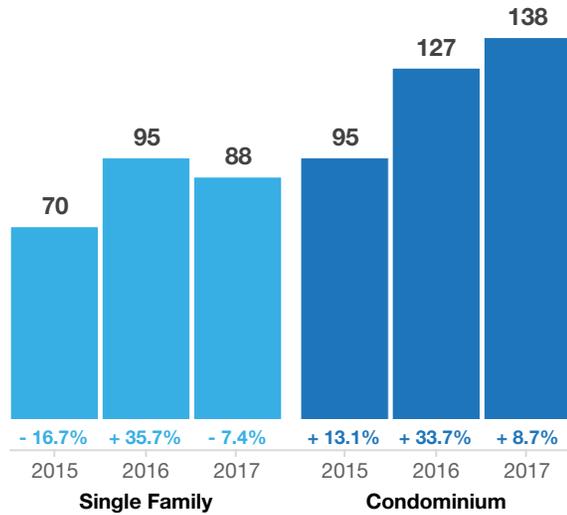


Pending Sales

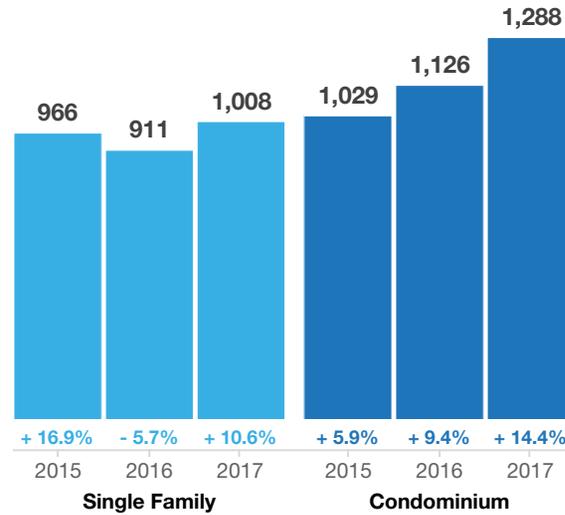
A count of the properties on which offers have been accepted in a given month.



October

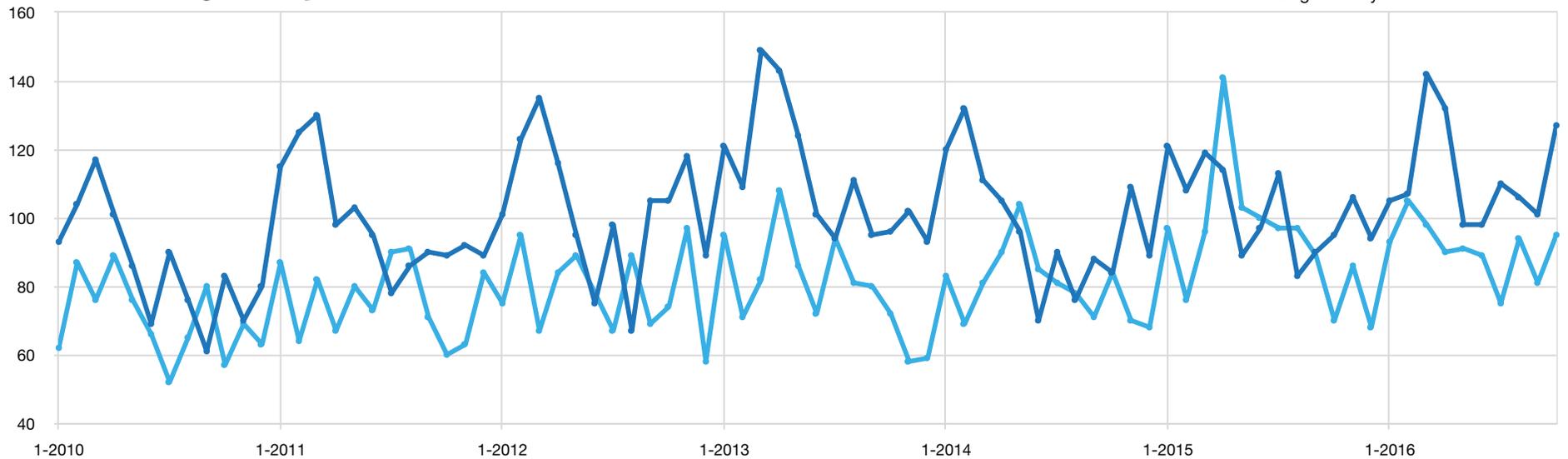


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2016	72	- 16.3%	109	+ 2.8%
Dec-2016	60	- 11.8%	81	- 13.8%
Jan-2017	84	- 9.7%	140	+ 33.3%
Feb-2017	106	+ 1.0%	121	+ 13.1%
Mar-2017	132	+ 34.7%	142	0.0%
Apr-2017	110	+ 22.2%	131	- 0.8%
May-2017	107	+ 17.6%	129	+ 31.6%
Jun-2017	110	+ 23.6%	110	+ 12.2%
Jul-2017	89	+ 18.7%	116	+ 5.5%
Aug-2017	100	+ 6.4%	148	+ 39.6%
Sep-2017	82	+ 1.2%	113	+ 11.9%
Oct-2017	88	- 7.4%	138	+ 8.7%
12-Month Avg	95	+ 6.7%	123	+ 10.8%

Historical Pending Sales by Month

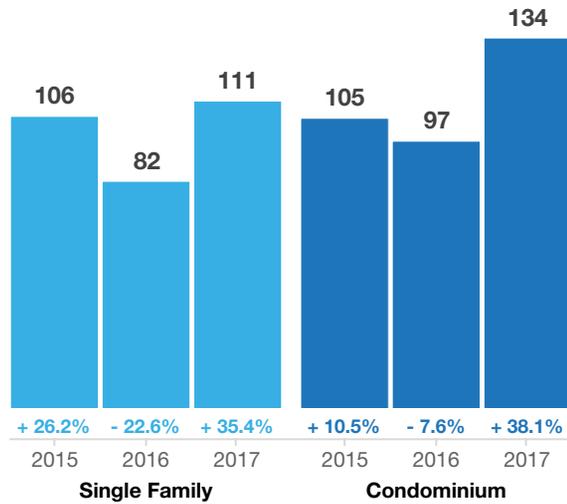


Closed Sales

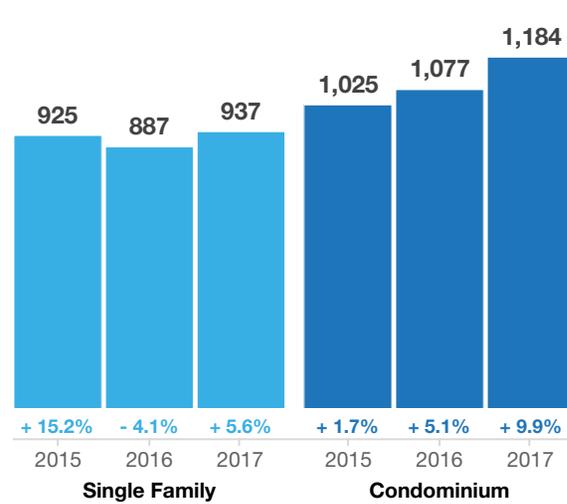
A count of the actual sales that closed in a given month.



October

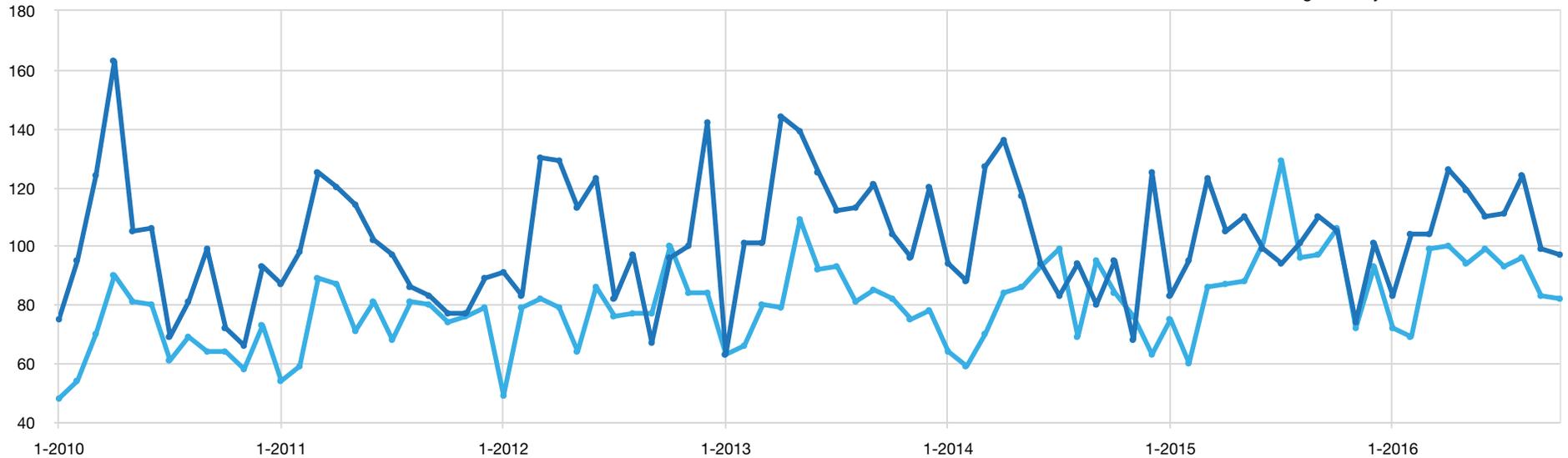


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2016	91	+26.4%	112	+51.4%
Dec-2016	98	+5.4%	121	+19.8%
Jan-2017	66	-8.3%	97	+16.9%
Feb-2017	63	-8.7%	112	+7.7%
Mar-2017	105	+6.1%	133	+27.9%
Apr-2017	98	-2.0%	117	-7.1%
May-2017	95	+1.1%	130	+9.2%
Jun-2017	120	+21.2%	124	+12.7%
Jul-2017	92	-1.1%	101	-9.0%
Aug-2017	106	+10.4%	110	-11.3%
Sep-2017	81	-2.4%	126	+27.3%
Oct-2017	111	+35.4%	134	+38.1%
12-Month Avg	94	+6.8%	118	+13.5%

Historical Closed Sales by Month

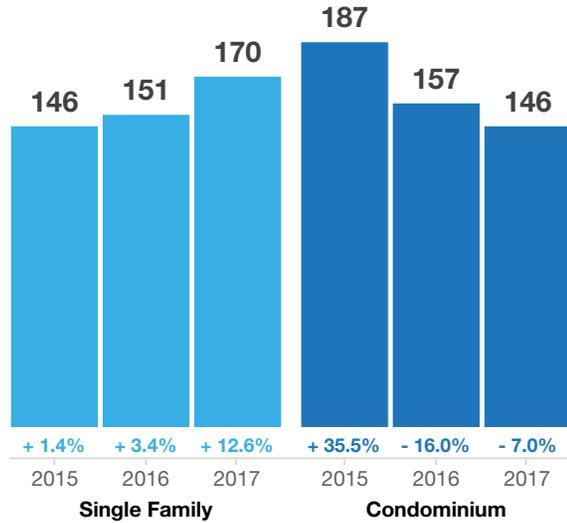


Days on Market Until Sale

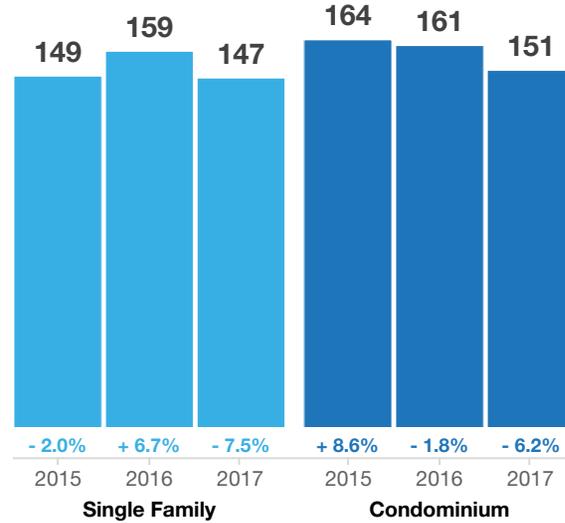
Average number of days between when a property is listed and when it closed in a given month.



October



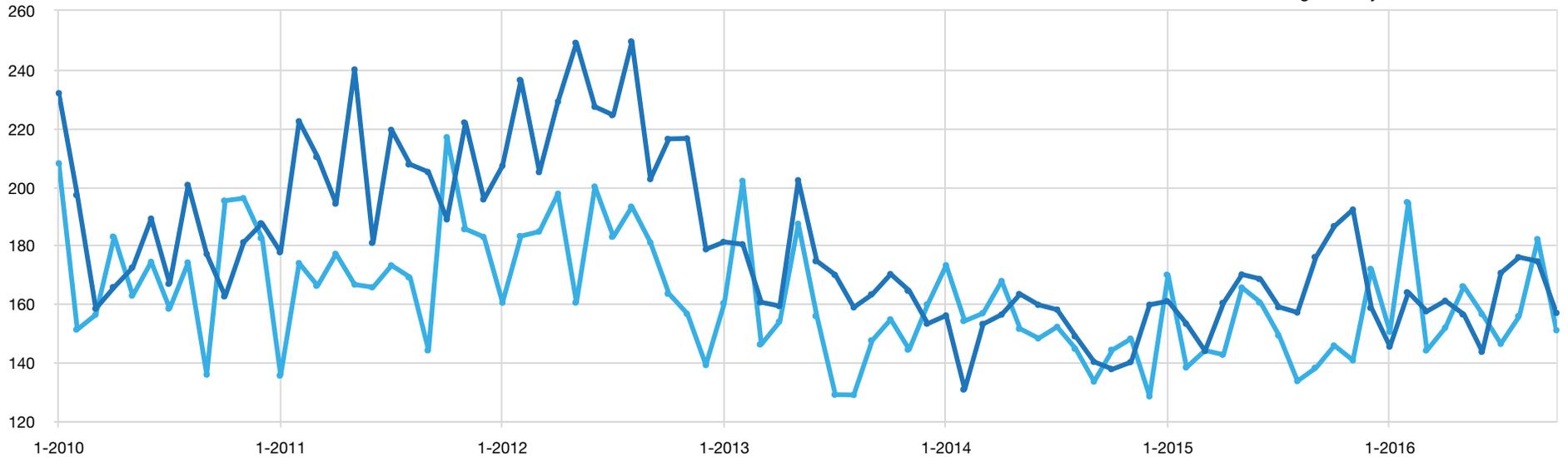
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2016	162	+ 14.9%	164	- 14.6%
Dec-2016	161	- 6.4%	146	- 8.2%
Jan-2017	148	- 1.3%	161	+ 11.0%
Feb-2017	151	- 22.6%	151	- 7.9%
Mar-2017	124	- 13.9%	157	0.0%
Apr-2017	126	- 17.1%	152	- 5.6%
May-2017	132	- 20.5%	148	- 5.1%
Jun-2017	170	+ 8.3%	142	- 1.4%
Jul-2017	153	+ 4.8%	162	- 5.3%
Aug-2017	149	- 4.5%	129	- 26.7%
Sep-2017	144	- 20.9%	164	- 6.3%
Oct-2017	170	+ 12.6%	146	- 7.0%
12-Month Avg*	150	- 5.7%	152	- 6.9%

* Days on Market for all properties from November 2016 through October 2017. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

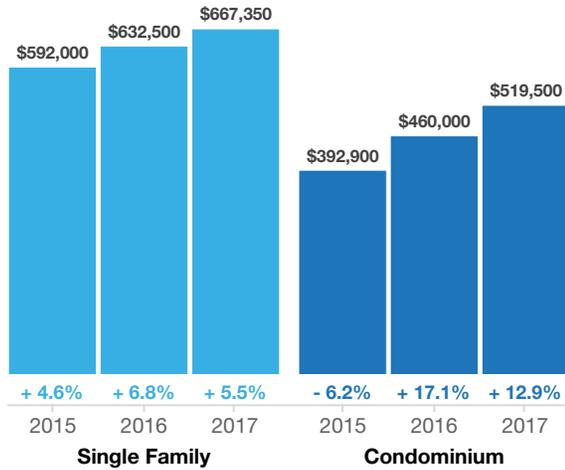


Median Sales Price

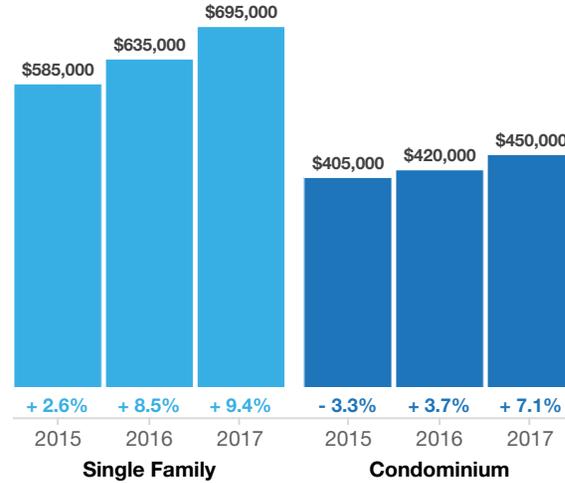
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



October



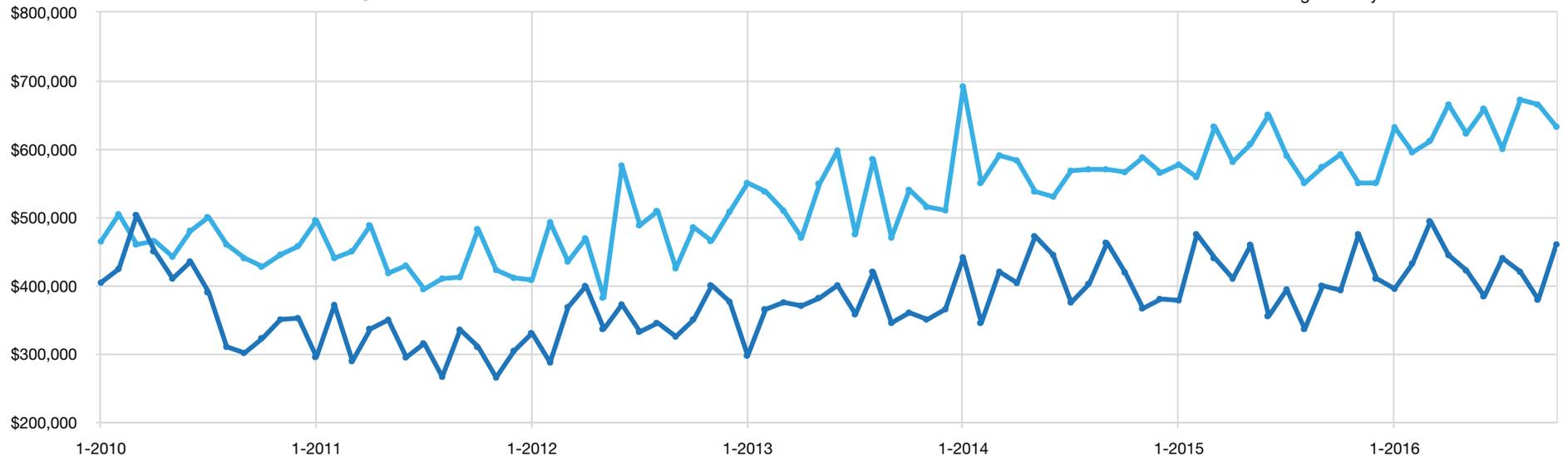
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2016	\$635,000	+ 15.5%	\$382,500	- 19.5%
Dec-2016	\$701,000	+ 27.5%	\$411,000	+ 0.2%
Jan-2017	\$660,000	+ 4.5%	\$525,000	+ 32.9%
Feb-2017	\$672,575	+ 13.0%	\$465,000	+ 7.7%
Mar-2017	\$756,000	+ 23.6%	\$390,000	- 21.1%
Apr-2017	\$673,000	+ 1.2%	\$490,000	+ 10.2%
May-2017	\$700,000	+ 12.4%	\$477,000	+ 13.0%
Jun-2017	\$740,000	+ 12.3%	\$430,000	+ 12.0%
Jul-2017	\$701,000	+ 16.8%	\$440,000	0.0%
Aug-2017	\$700,000	+ 4.2%	\$400,000	- 4.8%
Sep-2017	\$650,000	- 2.3%	\$423,750	+ 11.8%
Oct-2017	\$667,350	+ 5.5%	\$519,500	+ 12.9%
12-Month Avg*	\$690,000	+ 10.4%	\$440,000	+ 4.8%

* Median Sales Price for all properties from November 2016 through October 2017. This is not the average of the individual figures above.

Historical Median Sales Price by Month

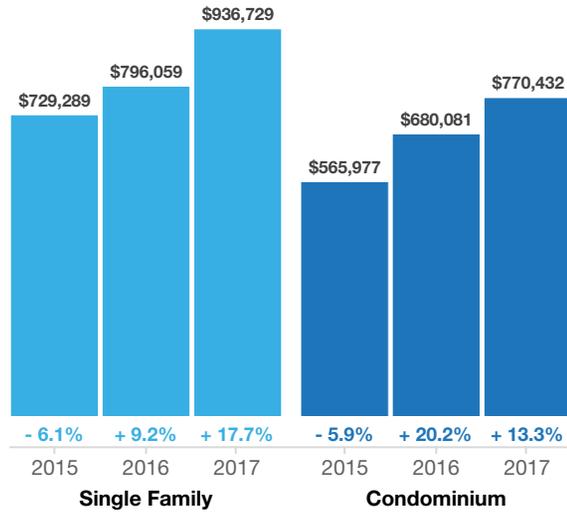


Average Sales Price

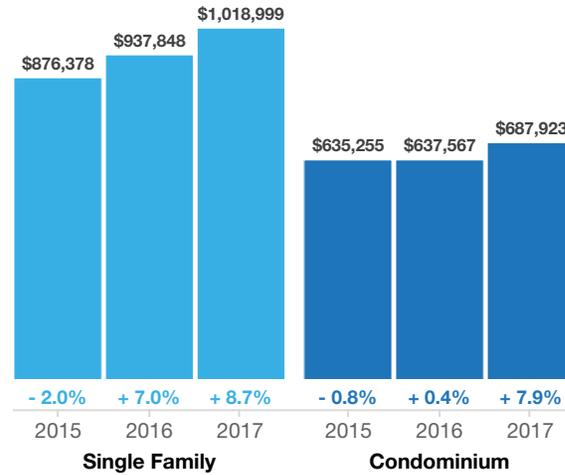
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



October



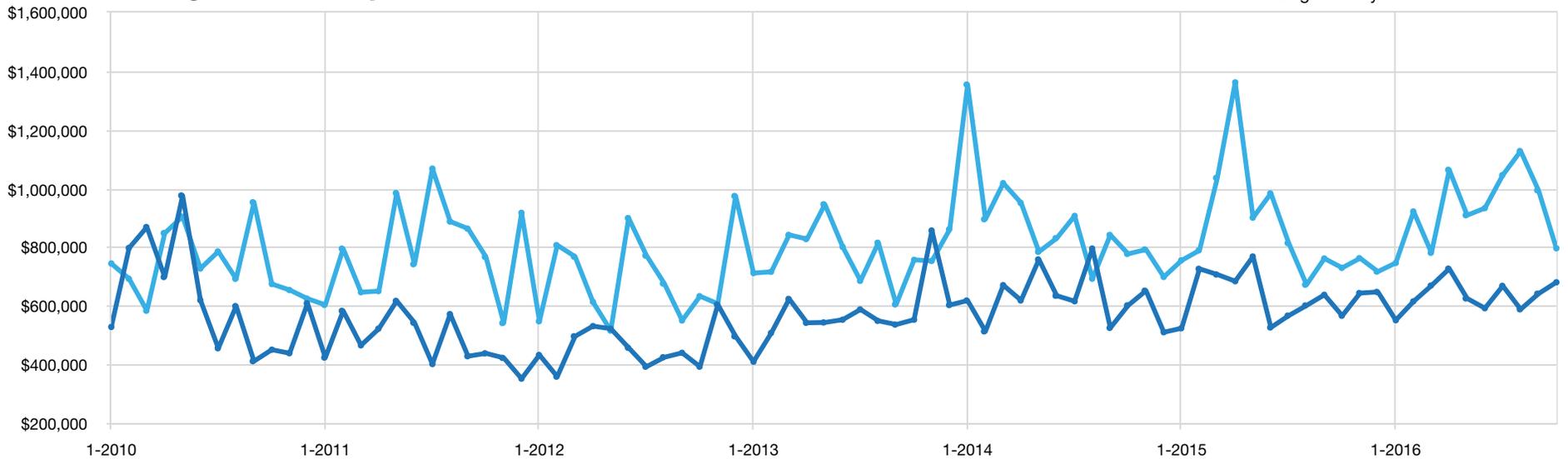
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2016	\$1,126,619	+ 47.8%	\$455,940	- 29.1%
Dec-2016	\$1,099,465	+ 53.4%	\$590,102	- 8.8%
Jan-2017	\$1,032,591	+ 38.4%	\$655,654	+ 19.0%
Feb-2017	\$1,023,982	+ 11.1%	\$723,978	+ 17.7%
Mar-2017	\$1,136,899	+ 45.7%	\$609,385	- 8.9%
Apr-2017	\$806,109	- 24.2%	\$715,983	- 1.4%
May-2017	\$1,152,746	+ 26.9%	\$659,559	+ 5.5%
Jun-2017	\$1,057,009	+ 13.3%	\$719,692	+ 21.7%
Jul-2017	\$1,106,498	+ 5.8%	\$794,823	+ 19.0%
Aug-2017	\$963,743	- 14.5%	\$597,209	+ 1.6%
Sep-2017	\$981,276	- 1.2%	\$641,318	+ 0.0%
Oct-2017	\$936,729	+ 17.7%	\$770,432	+ 13.3%
12-Month Avg*	\$1,034,642	+ 14.2%	\$661,234	+ 3.5%

* Avg. Sales Price for all properties from November 2016 through October 2017. This is not the average of the individual figures above.

Historical Average Sales Price by Month

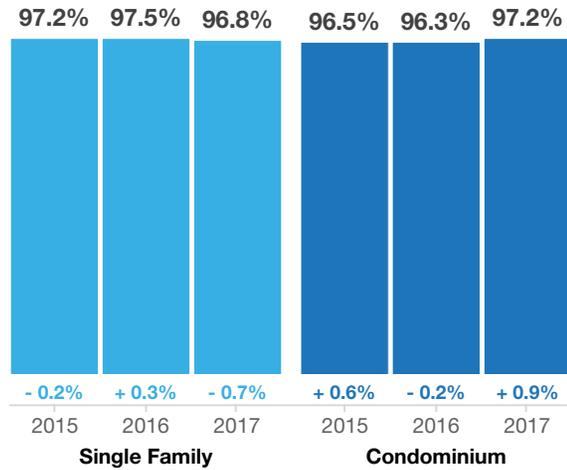


Percent of List Price Received

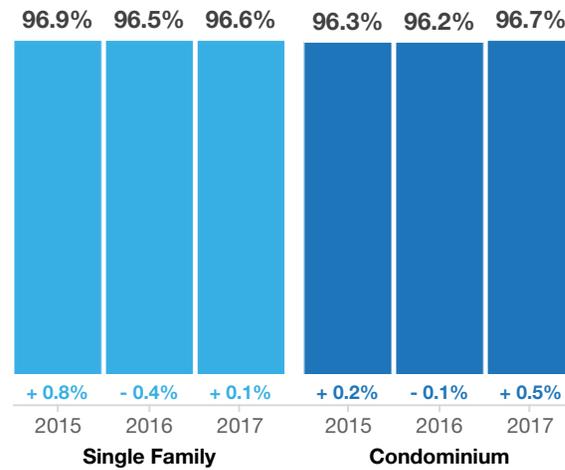
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



October



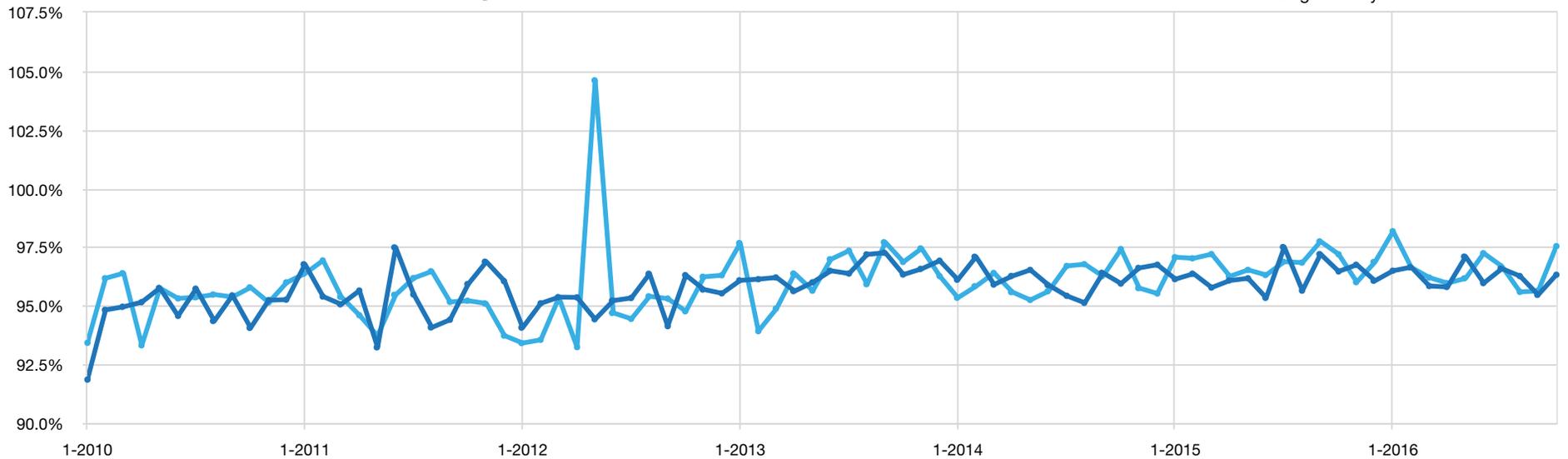
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2016	97.3%	+ 1.4%	96.2%	- 0.5%
Dec-2016	96.0%	- 0.9%	96.9%	+ 0.8%
Jan-2017	97.3%	- 0.9%	96.2%	- 0.3%
Feb-2017	96.1%	- 0.5%	96.6%	0.0%
Mar-2017	96.9%	+ 0.7%	96.4%	+ 0.6%
Apr-2017	96.8%	+ 0.8%	97.1%	+ 1.4%
May-2017	97.2%	+ 1.0%	96.9%	- 0.2%
Jun-2017	96.8%	- 0.4%	96.7%	+ 0.7%
Jul-2017	95.7%	- 1.0%	96.6%	0.0%
Aug-2017	96.0%	+ 0.4%	96.1%	- 0.2%
Sep-2017	96.4%	+ 0.8%	96.5%	+ 1.0%
Oct-2017	96.8%	- 0.7%	97.2%	+ 0.9%
12-Month Avg*	96.6%	+ 0.1%	96.6%	+ 0.4%

* Pct. of List Price Received for all properties from November 2016 through October 2017. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month

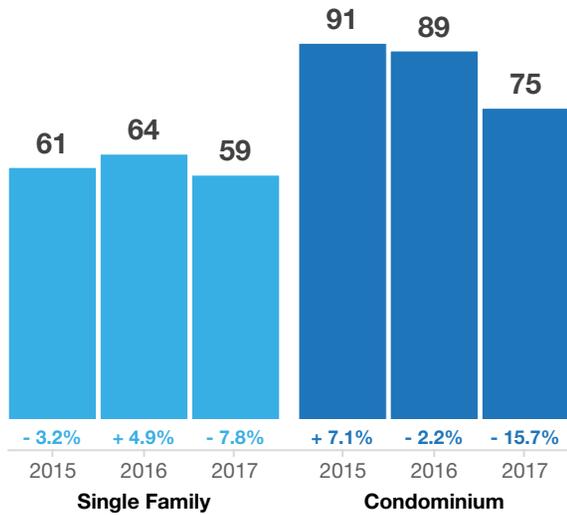


Housing Affordability Index

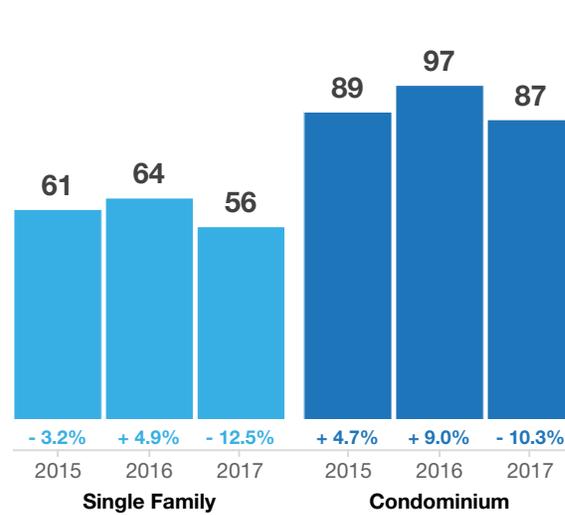
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



October

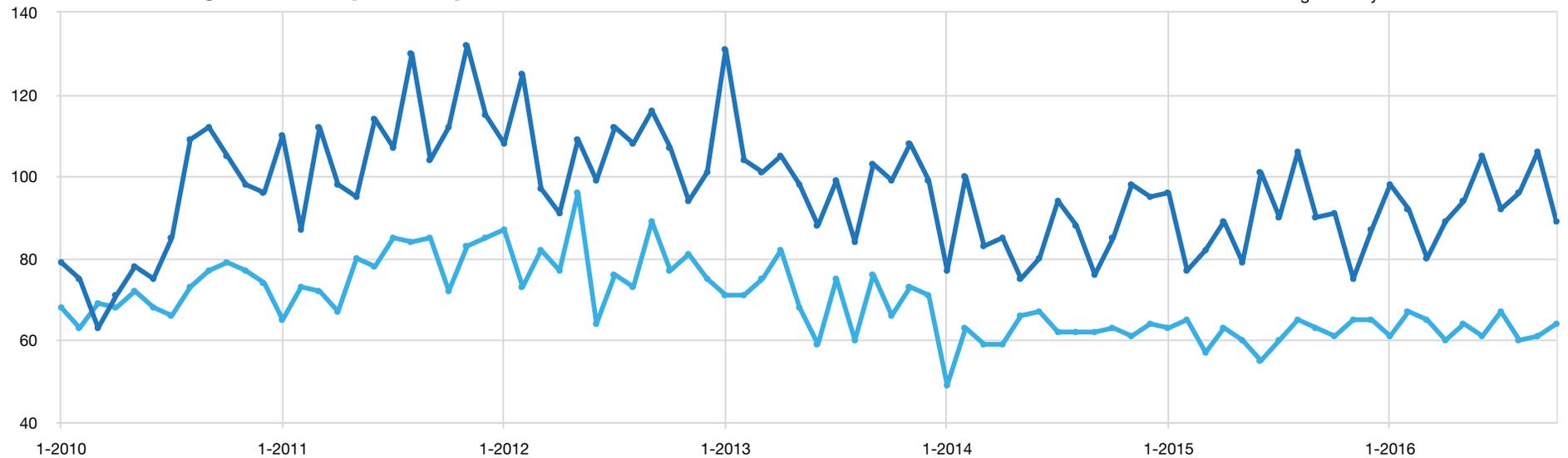


Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2016	61	- 6.2%	101	+ 34.7%
Dec-2016	53	- 18.5%	91	+ 4.6%
Jan-2017	56	- 8.2%	71	- 27.6%
Feb-2017	57	- 14.9%	82	- 10.9%
Mar-2017	50	- 23.1%	97	+ 21.3%
Apr-2017	58	- 3.3%	79	- 11.2%
May-2017	56	- 12.5%	82	- 12.8%
Jun-2017	53	- 13.1%	91	- 13.3%
Jul-2017	56	- 16.4%	89	- 3.3%
Aug-2017	56	- 6.7%	98	+ 2.1%
Sep-2017	60	- 1.6%	92	- 13.2%
Oct-2017	59	- 7.8%	75	- 15.7%
12-Month Avg	56	- 11.1%	87	- 5.4%

Historical Housing Affordability Index by Month

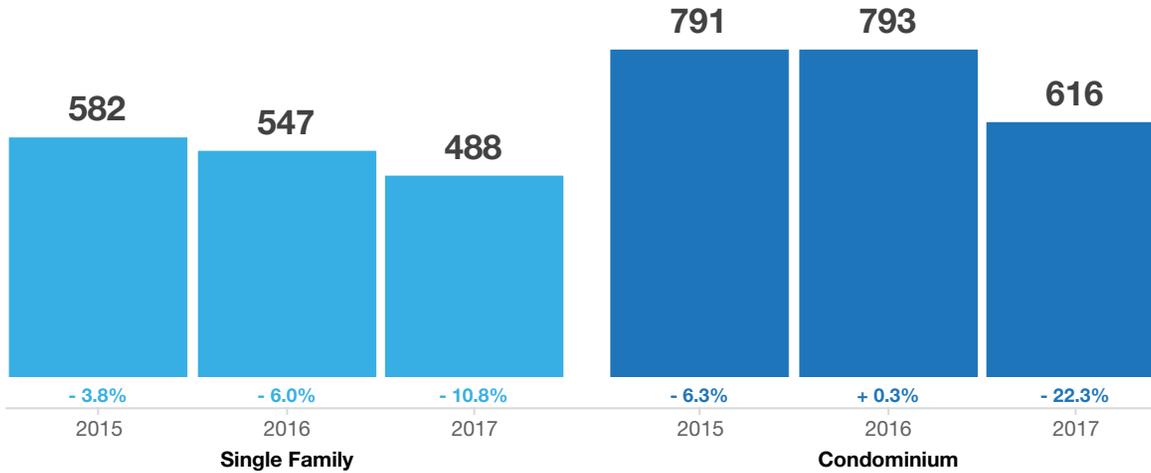


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

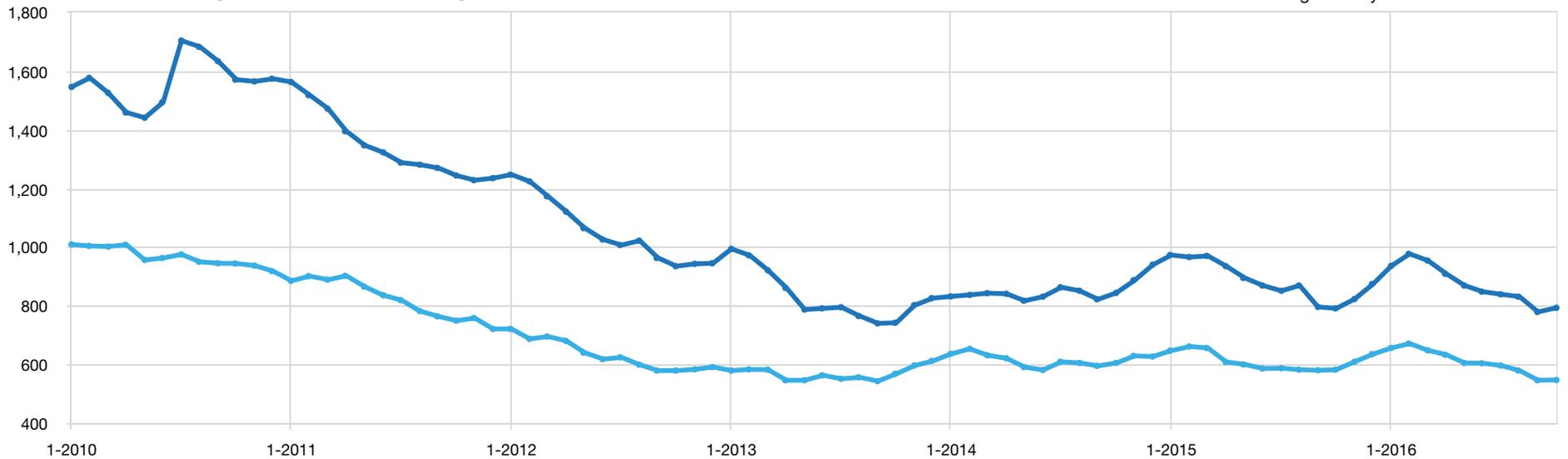


October



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2016	562	- 7.7%	891	+ 8.3%
Dec-2016	565	- 11.0%	876	+ 0.2%
Jan-2017	598	- 8.8%	863	- 7.8%
Feb-2017	597	- 11.0%	878	- 10.1%
Mar-2017	602	- 7.1%	820	- 14.0%
Apr-2017	581	- 8.2%	772	- 15.1%
May-2017	562	- 7.1%	710	- 18.3%
Jun-2017	571	- 5.5%	732	- 13.7%
Jul-2017	561	- 5.9%	709	- 15.5%
Aug-2017	547	- 5.5%	662	- 20.3%
Sep-2017	524	- 4.0%	645	- 17.2%
Oct-2017	488	- 10.8%	616	- 22.3%
12-Month Avg	563	- 7.9%	765	- 12.0%

Historical Inventory of Homes for Sale by Month

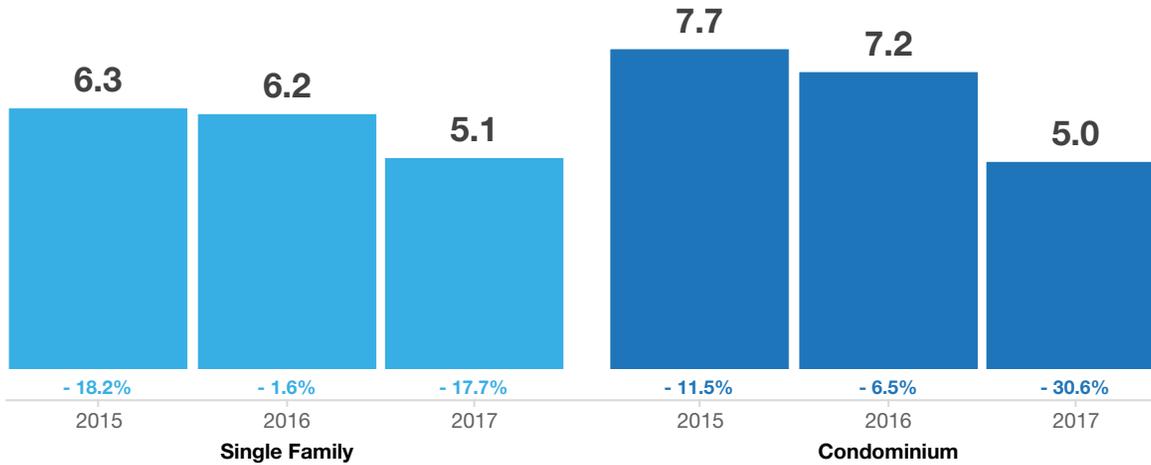


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



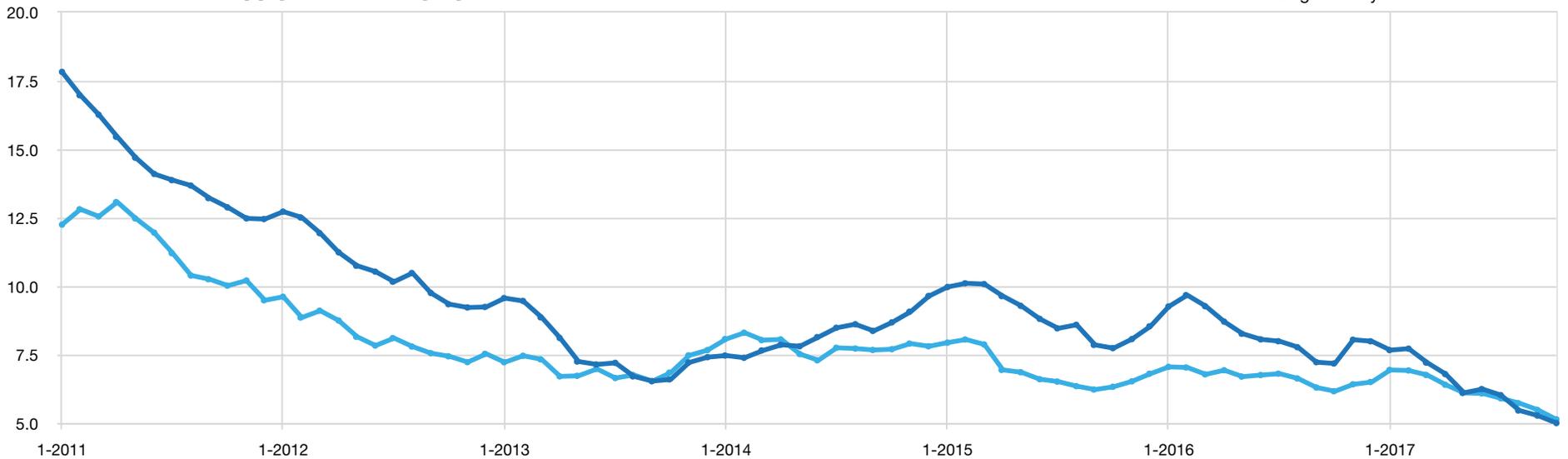
October



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2016	6.4	- 1.5%	8.0	- 1.2%
Dec-2016	6.5	- 4.4%	8.0	- 5.9%
Jan-2017	6.9	- 2.8%	7.7	- 17.2%
Feb-2017	6.9	- 1.4%	7.7	- 20.6%
Mar-2017	6.8	0.0%	7.2	- 22.6%
Apr-2017	6.4	- 7.2%	6.8	- 21.8%
May-2017	6.1	- 9.0%	6.1	- 26.5%
Jun-2017	6.1	- 10.3%	6.2	- 23.5%
Jul-2017	5.9	- 13.2%	6.0	- 25.0%
Aug-2017	5.7	- 13.6%	5.5	- 29.5%
Sep-2017	5.5	- 12.7%	5.3	- 26.4%
Oct-2017	5.1	- 17.7%	5.0	- 30.6%
12-Month Avg*	6.2	- 7.6%	6.6	- 20.5%

* Months Supply for all properties from November 2016 through October 2017. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2016	10-2017	% Change	YTD 2016	YTD 2017	% Change
New Listings		407	326	- 19.9%	3,405	3,379	- 0.8%
Pending Sales		244	248	+ 1.6%	2,221	2,461	+ 10.8%
Closed Sales		192	263	+ 37.0%	2,097	2,308	+ 10.1%
Days on Market Until Sale		159	157	- 1.3%	161	154	- 4.3%
Median Sales Price		\$566,013	\$620,000	+ 9.5%	\$550,000	\$585,000	+ 6.4%
Average Sales Price		\$718,710	\$821,981	+ 14.4%	\$766,662	\$804,560	+ 4.9%
Percent of List Price Received		96.5%	96.9%	+ 0.4%	96.2%	96.5%	+ 0.3%
Housing Affordability Index		72	63	- 12.5%	74	67	- 9.5%
Inventory of Homes for Sale		1,719	1,422	- 17.3%	—	—	—
Months Supply of Inventory		7.9	6.1	- 22.8%	—	—	—

Single Family Monthly Sales Volume

October 2017



Area Name	October 2017			September 2017			October 2016		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	11	\$8,881,510	\$689,000	4	\$5,040,000	\$1,045,000	4	\$3,880,000	\$677,500
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$1,895,000	\$1,895,000	1	\$1,110,000	\$1,110,000	3	\$4,760,077	\$1,800,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	25	\$15,588,965	\$610,000	16	\$9,331,000	\$597,500	11	\$6,586,475	\$575,000
Kapalua	0	--	--	0	--	--	1	\$2,400,000	\$2,400,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	12	\$11,089,000	\$800,000	12	\$12,849,000	\$797,500	14	\$10,855,619	\$631,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	6	\$5,447,000	\$747,500	3	\$2,274,000	\$850,000	5	\$4,819,000	\$859,000
Lahaina	6	\$11,649,000	\$1,797,500	2	\$2,622,000	\$1,311,000	4	\$2,932,000	\$713,500
Maalaea	1	\$3,500,000	\$3,500,000	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	7	\$3,899,500	\$566,500	6	\$3,869,000	\$657,000	7	\$5,199,525	\$567,025
Maui Meadows	2	\$3,435,000	\$1,717,500	3	\$4,204,300	\$980,000	1	\$1,180,000	\$1,180,000
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	4	\$3,362,000	\$987,500	1	\$714,000	\$714,000	4	\$3,704,500	\$892,500
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	6	\$4,401,500	\$733,000	5	\$3,962,500	\$696,000	6	\$4,091,237	\$583,750
Spreckelsville/Paia/Kuau	3	\$11,515,399	\$4,815,400	2	\$16,747,000	\$8,373,500	0	--	--
Wailea/Makena	1	\$1,925,000	\$1,925,000	1	\$1,500,000	\$1,500,000	1	\$2,100,000	\$2,100,000
Wailuku	23	\$15,845,056	\$636,629	22	\$14,050,546	\$618,850	18	\$10,603,434	\$605,000
All MLS	111	\$103,976,930	\$667,350	81	\$79,483,346	\$650,000	82	\$65,276,867	\$632,500

Condominium Monthly Sales Volume

October 2017



Area Name	October 2017			September 2017			October 2016		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	21	\$22,173,344	\$900,000	13	\$14,820,400	\$904,000	5	\$2,533,000	\$370,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	4	\$644,500	\$147,500	3	\$290,000	\$92,000	1	\$73,772	\$73,772
Kapalua	7	\$16,276,888	\$1,811,888	5	\$5,700,000	\$950,000	3	\$9,155,000	\$3,325,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	48	\$21,755,788	\$361,250	42	\$18,587,650	\$365,000	34	\$17,443,550	\$409,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	7	\$4,952,500	\$565,000	6	\$3,203,000	\$552,000	5	\$1,830,100	\$380,000
Maalaea	3	\$1,193,000	\$260,000	8	\$2,260,700	\$250,000	6	\$2,508,800	\$422,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	22	\$10,312,799	\$412,500	19	\$8,436,000	\$355,000	19	\$8,595,250	\$450,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	1	\$470,000	\$470,000	1	\$550,000	\$550,000
Spreckelsville/Paia/Kuau	1	\$354,000	\$354,000	0	--	--	0	--	--
Wailea/Makena	13	\$17,597,800	\$905,000	8	\$20,306,969	\$1,687,500	12	\$19,417,000	\$1,096,000
Wailuku	5	\$1,457,325	\$275,000	16	\$5,820,314	\$404,500	9	\$3,506,400	\$366,000
All MLS	134	\$103,237,944	\$519,500	126	\$80,806,033	\$423,750	97	\$65,967,872	\$460,000

Land Monthly Sales Volume

October 2017



Area Name	October 2017			September 2017			October 2016		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	3	\$1,201,000	\$425,000	3	\$1,080,000	\$365,000	3	\$1,363,500	\$368,500
Hana	1	\$550,000	\$550,000	0	--	--	1	\$900,000	\$900,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$540,000	\$540,000	1	\$370,000	\$370,000	0	--	--
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	1	\$470,000	\$470,000
Kapalua	1	\$875,000	\$875,000	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	2	\$925,000	\$462,500	0	--	--	1	\$440,000	\$440,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	1	\$515,009	\$515,009	0	--	--	2	\$1,430,000	\$715,000
Lahaina	1	\$470,000	\$470,000	0	--	--	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	3	\$2,050,000	\$831,000	5	\$3,717,300	\$746,800	2	\$840,000	\$420,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	1	\$699,000	\$699,000
Pukalani	1	\$322,000	\$322,000	6	\$2,032,200	\$334,400	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	0	--	--	1	\$500,000	\$500,000	0	--	--
Wailuku	4	\$1,518,000	\$374,000	2	\$319,000	\$159,500	2	\$605,000	\$302,500
All MLS	18	\$8,966,009	\$460,000	18	\$8,018,500	\$367,500	13	\$6,747,500	\$470,000

Single Family Sales – Year to Date

October 2017 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-17 YTD Sales	Oct-16 YTD Sales	Unit Change	Percent Change	Oct-17 YTD Average	Oct-16 YTD Average	Dollar Change	Percent Change	Oct-17 YTD Median	Oct-16 YTD Median	Dollar Change	Percent Change	Oct-17 YTD Volume	Oct-16 YTD Volume	Dollar Change	Percent Change
Haiku	75	56	+19	+33.9%	\$868,953	\$926,076	-\$57,123	-6.2%	\$733,000	\$841,500	-\$108,500	-12.9%	\$65,171,454	\$51,860,249	+\$13,311,205	+25.7%
Hana	7	9	-2	-22.2%	\$1,438,226	\$923,111	+\$515,115	+55.8%	\$997,083	\$575,000	+\$422,083	+73.4%	\$10,067,583	\$8,308,000	+\$1,759,583	+21.2%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	19	18	+1	+5.6%	\$2,000,645	\$1,944,199	+\$56,446	+2.9%	\$1,750,000	\$1,725,000	+\$25,000	+1.4%	\$38,012,250	\$34,995,577	+\$3,016,673	+8.6%
Kahakuloa	1	1	0	0.0%	\$575,000	\$800,000	-\$225,000	-28.1%	\$575,000	\$800,000	-\$225,000	-28.1%	\$575,000	\$800,000	-\$225,000	-28.1%
Kahului	137	127	+10	+7.9%	\$606,176	\$565,125	+\$41,051	+7.3%	\$599,000	\$559,000	+\$40,000	+7.2%	\$83,046,087	\$71,770,899	+\$11,275,188	+15.7%
Kapalua	6	12	-6	-50.0%	\$2,587,500	\$3,857,500	-\$1,270,000	-32.9%	\$2,487,500	\$2,612,500	-\$125,000	-4.8%	\$15,525,000	\$46,290,000	-\$30,765,000	-66.5%
Kaupo	0	1	-1	-100.0%	--	\$1,300,000	--	--	--	\$1,300,000	--	--	\$0	\$1,300,000	-\$1,300,000	-100.0%
Kearnae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	150	147	+3	+2.0%	\$938,270	\$747,128	+\$191,142	+25.6%	\$715,450	\$620,000	+\$95,450	+15.4%	\$140,740,499	\$109,827,768	+\$30,912,731	+28.1%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	70	56	+14	+25.0%	\$1,026,424	\$1,084,344	-\$57,920	-5.3%	\$849,500	\$830,000	+\$19,500	+2.3%	\$71,849,700	\$60,723,275	+\$11,126,425	+18.3%
Lahaina	56	59	-3	-5.1%	\$1,712,193	\$1,337,174	+\$375,019	+28.0%	\$1,414,500	\$760,000	+\$654,500	+86.1%	\$95,882,798	\$78,893,274	+\$16,989,524	+21.5%
Maalaea	1	1	0	0.0%	\$3,500,000	\$1,450,000	+\$2,050,000	+141.4%	\$3,500,000	\$1,450,000	+\$2,050,000	+141.4%	\$3,500,000	\$1,450,000	+\$2,050,000	+141.4%
Makawao/Olinda/Haliimaile	47	57	-10	-17.5%	\$765,766	\$687,921	+\$77,846	+11.3%	\$630,000	\$584,250	+\$45,750	+7.8%	\$35,991,014	\$39,211,475	-\$3,220,461	-8.2%
Maui Meadows	27	21	+6	+28.6%	\$1,373,775	\$1,234,645	+\$139,130	+11.3%	\$1,265,000	\$1,250,000	+\$15,000	+1.2%	\$37,091,930	\$25,927,550	+\$11,164,380	+43.1%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	38	30	+8	+26.7%	\$907,038	\$908,124	-\$1,086	-0.1%	\$877,500	\$892,500	-\$15,000	-1.7%	\$34,467,444	\$27,243,715	+\$7,223,729	+26.5%
Olowalu	1	1	0	0.0%	\$801,500	\$1,250,000	-\$448,500	-35.9%	\$801,500	\$1,250,000	-\$448,500	-35.9%	\$801,500	\$1,250,000	-\$448,500	-35.9%
Pukalani	43	56	-13	-23.2%	\$750,390	\$622,945	+\$127,445	+20.5%	\$680,500	\$612,500	+\$68,000	+11.1%	\$32,266,750	\$34,884,909	-\$2,618,159	-7.5%
Spreckelsville/Paia/Kuau	20	28	-8	-28.6%	\$2,684,195	\$1,803,268	+\$880,927	+48.9%	\$1,032,500	\$734,000	+\$298,500	+40.7%	\$53,683,899	\$50,491,500	+\$3,192,399	+6.3%
Wailea/Makena	23	19	+4	+21.1%	\$4,529,130	\$4,198,263	+\$330,867	+7.9%	\$2,395,000	\$3,800,000	-\$1,405,000	-37.0%	\$104,170,000	\$79,767,000	+\$24,403,000	+30.6%
Wailuku	176	158	+18	+11.4%	\$647,969	\$585,407	+\$62,562	+10.7%	\$617,280	\$562,000	+\$55,280	+9.8%	\$114,042,578	\$92,494,349	+\$21,548,229	+23.3%
All MLS	937	887	+50	+5.6%	\$1,018,999	\$937,848	+\$81,151	+8.7%	\$695,000	\$635,000	+\$60,000	+9.4%	\$954,801,646	\$831,871,039	+\$122,930,607	+14.8%

Total Condominium Sales – Year to Date

October 2017 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-17 YTD Sales	Oct-16 YTD Sales	Unit Change	Percent Change	Oct-17 YTD Average	Oct-16 YTD Average	Dollar Change	Percent Change	Oct-17 YTD Median	Oct-16 YTD Median	Dollar Change	Percent Change	Oct-17 YTD Volume	Oct-16 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	1	0	+1	--	\$760,000	--	--	--	\$760,000	--	--	--	\$760,000	\$0	+\$760,000	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	110	131	-21	-16.0%	\$1,077,335	\$1,121,737	-\$44,401	-4.0%	\$812,500	\$870,000	-\$57,500	-6.6%	\$118,506,884	\$146,947,509	-\$28,440,625	-19.4%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	33	15	+18	+120.0%	\$128,145	\$131,905	-\$3,760	-2.9%	\$95,000	\$92,000	+\$3,000	+3.3%	\$4,228,780	\$1,978,572	+\$2,250,208	+113.7%
Kapalua	47	29	+18	+62.1%	\$1,893,421	\$2,135,496	-\$242,075	-11.3%	\$939,999	\$1,250,000	-\$310,001	-24.8%	\$88,990,787	\$61,929,384	+\$27,061,403	+43.7%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearnae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	452	402	+50	+12.4%	\$469,436	\$428,194	+\$41,242	+9.6%	\$378,250	\$340,000	+\$38,250	+11.3%	\$212,184,900	\$172,133,890	+\$40,051,010	+23.3%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	69	63	+6	+9.5%	\$532,359	\$478,658	+\$53,701	+11.2%	\$503,000	\$475,000	+\$28,000	+5.9%	\$36,732,755	\$30,155,455	+\$6,577,300	+21.8%
Maalaea	37	20	+17	+85.0%	\$367,884	\$321,290	+\$46,594	+14.5%	\$305,000	\$310,000	-\$5,000	-1.6%	\$13,611,700	\$6,425,800	+\$7,185,900	+111.8%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	187	197	-10	-5.1%	\$454,396	\$429,428	+\$24,968	+5.8%	\$410,000	\$410,000	\$0	0.0%	\$84,972,003	\$84,597,324	+\$374,679	+0.4%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	8	9	-1	-11.1%	\$581,625	\$499,126	+\$82,499	+16.5%	\$599,000	\$505,000	+\$94,000	+18.6%	\$4,653,000	\$4,492,138	+\$160,862	+3.6%
Spreckelsville/Paia/Kuau	1	4	-3	-75.0%	\$354,000	\$905,750	-\$551,750	-60.9%	\$354,000	\$321,500	+\$32,500	+10.1%	\$354,000	\$3,623,000	-\$3,269,000	-90.2%
Wailea/Makena	118	91	+27	+29.7%	\$1,708,044	\$1,431,544	+\$276,500	+19.3%	\$1,075,000	\$1,100,000	-\$25,000	-2.3%	\$201,549,167	\$130,270,500	+\$71,278,667	+54.7%
Wailuku	99	98	+1	+1.0%	\$366,869	\$380,945	-\$14,076	-3.7%	\$375,000	\$345,000	+\$30,000	+8.7%	\$36,319,986	\$37,332,589	-\$1,012,603	-2.7%
All MLS	1,184	1,077	+107	+9.9%	\$687,923	\$637,567	+\$50,356	+7.9%	\$450,000	\$420,000	+\$30,000	+7.1%	\$814,500,712	\$686,659,161	+\$127,841,551	+18.6%

Fee Simple Condominium Sales – Year to Date

October 2017 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-17 YTD Sales	Oct-16 YTD Sales	Unit Change	Percent Change	Oct-17 YTD Average	Oct-16 YTD Average	Dollar Change	Percent Change	Oct-17 YTD Median	Oct-16 YTD Median	Dollar Change	Percent Change	Oct-17 YTD Volume	Oct-16 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	1	0	+1	--	\$760,000	--	--	--	\$760,000	--	--	--	\$760,000	\$0	+\$760,000	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	97	118	-21	-17.8%	\$1,181,669	\$1,203,640	-\$21,971	-1.8%	\$900,000	\$917,500	-\$17,500	-1.9%	\$114,621,884	\$142,029,509	-\$27,407,625	-19.3%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	33	15	+18	+120.0%	\$128,145	\$131,905	-\$3,760	-2.9%	\$95,000	\$92,000	+\$3,000	+3.3%	\$4,228,780	\$1,978,572	+\$2,250,208	+113.7%
Kapalua	47	29	+18	+62.1%	\$1,893,421	\$2,135,496	-\$242,075	-11.3%	\$939,999	\$1,250,000	-\$310,001	-24.8%	\$88,990,787	\$61,929,384	+\$27,061,403	+43.7%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearnae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	443	397	+46	+11.6%	\$472,416	\$428,932	+\$43,485	+10.1%	\$379,000	\$340,000	+\$39,000	+11.5%	\$209,280,400	\$170,285,890	+\$38,994,510	+22.9%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	67	59	+8	+13.6%	\$543,341	\$502,718	+\$40,623	+8.1%	\$505,000	\$481,145	+\$23,855	+5.0%	\$36,403,855	\$29,660,355	+\$6,743,500	+22.7%
Maalaea	30	9	+21	+233.3%	\$391,863	\$424,311	-\$32,448	-7.6%	\$367,500	\$385,000	-\$17,500	-4.5%	\$11,755,900	\$3,818,800	+\$7,937,100	+207.8%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	154	159	-5	-3.1%	\$487,037	\$461,975	+\$25,062	+5.4%	\$440,000	\$420,000	+\$20,000	+4.8%	\$75,003,700	\$73,454,100	+\$1,549,600	+2.1%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	8	9	-1	-11.1%	\$581,625	\$499,126	+\$82,499	+16.5%	\$599,000	\$505,000	+\$94,000	+18.6%	\$4,653,000	\$4,492,138	+\$160,862	+3.6%
Spreckelsville/Paia/Kuau	1	4	-3	-75.0%	\$354,000	\$905,750	-\$551,750	-60.9%	\$354,000	\$321,500	+\$32,500	+10.1%	\$354,000	\$3,623,000	-\$3,269,000	-90.2%
Wailea/Makena	118	91	+27	+29.7%	\$1,708,044	\$1,431,544	+\$276,500	+19.3%	\$1,075,000	\$1,100,000	-\$25,000	-2.3%	\$201,549,167	\$130,270,500	+\$71,278,667	+54.7%
Wailuku	99	98	+1	+1.0%	\$366,869	\$380,945	-\$14,076	-3.7%	\$375,000	\$345,000	+\$30,000	+8.7%	\$36,319,986	\$37,332,589	-\$1,012,603	-2.7%
All MLS	1,118	1,006	+112	+11.1%	\$711,469	\$661,678	+\$49,791	+7.5%	\$475,000	\$440,000	+\$35,000	+8.0%	\$795,422,209	\$665,647,837	+\$129,774,372	+19.5%

Leasehold Condominium Sales – Year to Date

October 2017 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-17 YTD Sales	Oct-16 YTD Sales	Unit Change	Percent Change	Oct-17 YTD Average	Oct-16 YTD Average	Dollar Change	Percent Change	Oct-17 YTD Median	Oct-16 YTD Median	Dollar Change	Percent Change	Oct-17 YTD Volume	Oct-16 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	13	13	0	0.0%	\$298,846	\$378,308	-\$79,462	-21.0%	\$270,000	\$275,000	-\$5,000	-1.8%	\$3,885,000	\$4,918,000	-\$1,033,000	-21.0%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearnae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	9	5	+4	+80.0%	\$322,722	\$369,600	-\$46,878	-12.7%	\$250,000	\$395,000	-\$145,000	-36.7%	\$2,904,500	\$1,848,000	+\$1,056,500	+57.2%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	2	4	-2	-50.0%	\$164,450	\$123,775	+\$40,675	+32.9%	\$164,450	\$125,050	+\$39,400	+31.5%	\$328,900	\$495,100	-\$166,200	-33.6%
Maalaea	7	11	-4	-36.4%	\$265,114	\$237,000	+\$28,114	+11.9%	\$290,000	\$215,000	+\$75,000	+34.9%	\$1,855,800	\$2,607,000	-\$751,200	-28.8%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	33	38	-5	-13.2%	\$302,070	\$293,243	+\$8,827	+3.0%	\$135,000	\$115,000	+\$20,000	+17.4%	\$9,968,303	\$11,143,224	-\$1,174,921	-10.5%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
All MLS	66	71	-5	-7.0%	\$289,068	\$295,934	-\$6,866	-2.3%	\$215,500	\$205,000	+\$10,500	+5.1%	\$19,078,503	\$21,011,324	-\$1,932,821	-9.2%

Land Sales – Year to Date

October 2017 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-17 YTD Sales	Oct-16 YTD Sales	Unit Change	Percent Change	Oct-17 YTD Average	Oct-16 YTD Average	Dollar Change	Percent Change	Oct-17 YTD Median	Oct-16 YTD Median	Dollar Change	Percent Change	Oct-17 YTD Volume	Oct-16 YTD Volume	Dollar Change	Percent Change
Haiku	27	21	+6	+28.6%	\$508,951	\$865,024	-\$356,073	-41.2%	\$410,000	\$535,000	-\$125,000	-23.4%	\$13,741,668	\$18,165,500	-\$4,423,832	-24.4%
Hana	8	4	+4	+100.0%	\$350,000	\$405,000	-\$55,000	-13.6%	\$375,000	\$297,500	+\$77,500	+26.1%	\$2,800,000	\$1,620,000	+\$1,180,000	+72.8%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	13	15	-2	-13.3%	\$659,077	\$678,108	-\$19,031	-2.8%	\$540,000	\$755,250	-\$215,250	-28.5%	\$8,568,000	\$10,171,625	-\$1,603,625	-15.8%
Kahakuloa	1	4	-3	-75.0%	\$467,500	\$308,000	+\$159,500	+51.8%	\$467,500	\$332,500	+\$135,000	+40.6%	\$467,500	\$1,232,000	-\$764,500	-62.1%
Kahului	3	1	+2	+200.0%	\$291,667	\$470,000	-\$178,333	-37.9%	\$315,000	\$470,000	-\$155,000	-33.0%	\$875,000	\$470,000	+\$405,000	+86.2%
Kapalua	5	4	+1	+25.0%	\$1,000,800	\$1,218,750	-\$217,950	-17.9%	\$875,000	\$1,187,500	-\$312,500	-26.3%	\$5,004,000	\$4,875,000	+\$129,000	+2.6%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearnae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	8	12	-4	-33.3%	\$603,625	\$675,167	-\$71,542	-10.6%	\$473,500	\$454,750	+\$18,750	+4.1%	\$4,829,000	\$8,102,000	-\$3,273,000	-40.4%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	10	12	-2	-16.7%	\$536,601	\$623,667	-\$87,066	-14.0%	\$490,005	\$554,500	-\$64,496	-11.6%	\$5,366,009	\$7,484,000	-\$2,117,991	-28.3%
Lahaina	6	16	-10	-62.5%	\$934,833	\$1,167,410	-\$232,577	-19.9%	\$932,500	\$1,050,000	-\$117,500	-11.2%	\$5,609,000	\$18,678,560	-\$13,069,560	-70.0%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	13	7	+6	+85.7%	\$587,869	\$384,444	+\$203,425	+52.9%	\$600,000	\$330,000	+\$270,000	+81.8%	\$7,642,300	\$2,691,111	+\$4,951,189	+184.0%
Maui Meadows	2	1	+1	+100.0%	\$451,250	\$625,000	-\$173,750	-27.8%	\$451,250	\$625,000	-\$173,750	-27.8%	\$902,500	\$625,000	+\$277,500	+44.4%
Nahiku	0	1	-1	-100.0%	--	\$265,000	--	--	--	\$265,000	--	--	\$0	\$265,000	-\$265,000	-100.0%
Napili/Kahana/Honokowai	2	1	+1	+100.0%	\$765,000	\$415,000	+\$350,000	+84.3%	\$765,000	\$415,000	+\$350,000	+84.3%	\$1,530,000	\$415,000	+\$1,115,000	+268.7%
Olowalu	1	3	-2	-66.7%	\$1,100,000	\$731,333	+\$368,667	+50.4%	\$1,100,000	\$699,000	+\$401,000	+57.4%	\$1,100,000	\$2,194,000	-\$1,094,000	-49.9%
Pukalani	47	3	+44	+1,466.7%	\$329,292	\$349,010	-\$19,718	-5.6%	\$325,650	\$387,030	-\$61,380	-15.9%	\$15,476,740	\$1,047,030	+\$14,429,710	+1,378.2%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$1,300,000	\$2,950,000	-\$1,650,000	-55.9%	\$1,300,000	\$2,950,000	-\$1,650,000	-55.9%	\$1,300,000	\$2,950,000	-\$1,650,000	-55.9%
Wailea/Makena	2	2	0	0.0%	\$512,500	\$1,012,500	-\$500,000	-49.4%	\$512,500	\$1,012,500	-\$500,000	-49.4%	\$1,025,000	\$2,025,000	-\$1,000,000	-49.4%
Wailuku	26	16	+10	+62.5%	\$366,291	\$292,281	+\$74,010	+25.3%	\$316,500	\$292,500	+\$24,000	+8.2%	\$9,523,574	\$4,676,500	+\$4,847,074	+103.6%
All MLS	187	133	+54	+40.6%	\$468,571	\$670,373	-\$201,803	-30.1%	\$370,000	\$470,000	-\$100,000	-21.3%	\$87,622,691	\$89,159,626	-\$1,536,935	-1.7%